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New

# Acquisitions Associate

Apply

Boston, MA

Groma is blending real estate and technology to unlock a new real estate asset class while making it easier for everyone, from institutional investors to the residents in our buildings, to participate in ownership. Our property technology platform uses AI to bring new efficiencies to the small unit count multifamily sector, enabling us to efficiently acquire, upgrade, and operate these 2-20 unit multifamily buildings and bring institutional performance to this massive but historically overlooked sector. Our investor technology platform makes owning these assets accessible to a broad array of investors, with bespoke vehicles available to institutional and family office investors and our flagship vehicle, the blockchain-powered GromaREIT, available to everyone, with a special focus on enabling ownership for the residents in our buildings. Visit [www.groma.com](http://www.groma.com) to learn more about us.

## About the Role

We are seeking a Acquisitions Associate to support the Groma acquisitions team with transaction activities such as acquisitions, dispositions, and financing at the deal and partnership levels. The Acquisitions Associate is involved in strategic aspects of the acquisitions team, as well as various aspects of day-to-day operations of the company. The Acquisitions Associate's primary role is the sourcing and preparation of detailed economic analysis of real estate investment properties. The Acquisitions Associate is also expected to be able to synthesize complex business reporting to help the investment team make informed strategic decisions.

## Job Functions

- Tour, underwrite, and analyze real estate acquisition and development opportunities and provide investment recommendations with thoughtful analysis, reliable judgment, and clear communication.
- Act as a real estate agent for Groma Realty, such as representing affiliated buyers, including our flagship vehicle the GromaREIT and other funds we operate and advise.
- Maintain a solid understanding of the specific market fundamentals that may impact the areas Groma is looking to acquire assets.
- Manage and enhance acquisition tools, such as financial models, market research models, and due diligence workflow diagrams.
- Assist with analytical and transactional aspects of an investment, including sourcing, market research, due diligence, financing, structuring, negotiating and closing on new real estate investments.
- Responsible for internal administrative work, such as information gathering, tracking, analysis and reporting.
- Engage in cross-functional work as-needed to support the growth of the business. This includes partnering with investor relations on fundraising topics, finance on portfolio and asset management topics, legal to close deals, construction management on capital business plans and budgeting, property operations to ensure smooth handoffs, and engineering on technology optimizations to our acquisitions process.

## Qualifications

- A minimum of two (2) years' of transaction related experience.
- Bachelor's degree in Finance, Real Estate, or a related field preferred.
- Demonstrate sound judgement and decision making capabilities.
- In-depth knowledge of real estate financial modeling and data analysis using Microsoft Excel/Google Sheets.
- MA Real Estate Salesperson License is a plus.
- Proven ability to network and build strong relationships within the Real Estate Industry.
- Strong and thoughtful data analysis skills.
- Excellent written and verbal communication skills.

- Detail oriented with strong organizational skills.
- Ability to prioritize and work independently.
- Advanced skills with Microsoft Excel & Google Sheets

## About our Culture

At Groma, we're looking to build something big and are on a fast growth trajectory. While a healthy work-life balance is important to our team, we want to be upfront that there may be times when we expect commitments outside of the standard 9-5. We strive to respect individuals and their needs while also acknowledging the reality that we have a small team that is trying to accomplish some very ambitious goals in a short time period.

We are also focused on maintaining our dynamic in-office culture at Groma's headquarters in beautiful downtown Boston, Massachusetts. We believe that in-person collaboration and spontaneous interpersonal interaction is critical to the company's success at this stage. Also, our office is great. We own the whole building and have made it very much our own space. We've got a gym, shower/locker rooms, a game room, a rooftop garden, and all the normal stuff to make an office a comfortable work environment and a fun place to be. We understand that everyone will need flexibility from time to time, but want to be transparent with this expectation.

We have an ever-evolving list of values and conventions that guide how we operate as a company, but here are some of our core ones:

- We approach our work with pragmatic idealism that enables us to focus on our desire to make the world a better place in ways big and small while also being open to intelligent compromises that accelerate us on our path to serve our broader societal goals.
- Our whole team believes strongly that the challenges we are trying to solve require effective teams, not individual heroes.
- We have complex conversations well. We sit at the intersection of housing and blockchain policy, both nuanced topics with real-world impacts. We pride ourselves on being thoughtful, seeking the best solutions to real-world challenges, and implementing them effectively in the real world.

## Benefits & Perks

- Competitive salary for the Boston area
- Eligibility for early stage equity in a quickly growing startup
- 5% 401k match
- Fully covered high-quality health and dental insurance plans
- Fully covered commuter passes for bus, subway, boat, or commuter rail
- Unlimited PTO
- 13 official company holidays
- 1 floating holiday: We recognize that there are lots of holidays that are meaningful to different people in different ways and we want to celebrate that by enabling team members to have the time/space to commemorate those days however is appropriate, and using it as an opportunity - if they'd like to - to share the meaning of that day with the broader team
- A beautiful office in downtown Boston with a gym, locker rooms, game room, rooftop garden, and several catered lunches a week

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## Apply for this job

\* indicates a required field

First Name \*

Last Name \*

**Email \***

**Phone**

**Resume/CV \***

Attach

Dropbox

Google Drive

Enter manually

Accepted file types: pdf, doc, docx, txt, rtf

**Cover Letter**

Attach

Dropbox

Google Drive

Enter manually

Accepted file types: pdf, doc, docx, txt, rtf

**Education**

**School \***

Select...



**Degree \***

Select...



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**LinkedIn Profile**

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## Voluntary Self-Identification

For government reporting purposes, we ask candidates to respond to the below self-identification survey. Completion of the form is entirely voluntary. Whatever your decision, it will not be considered in the hiring process or thereafter. Any information that you do provide will be recorded and maintained in a confidential file.

As set forth in Groma's Equal Employment Opportunity policy, we do not discriminate on the basis of any protected group status under any applicable law.

Gender

Select...

Are you Hispanic/Latino?

Select...

### Race & Ethnicity Definitions

If you believe you belong to any of the categories of protected veterans listed below, please indicate by making the appropriate selection. As a government contractor subject to the Vietnam Era Veterans Readjustment Assistance Act (VEVRAA), we request this information in order to measure the effectiveness of the outreach and positive recruitment efforts we undertake pursuant to VEVRAA. Classification of protected categories is as follows:

A "disabled veteran" is one of the following: a veteran of the U.S. military, ground, naval or air service who is entitled to compensation (or who but for the receipt of military retired pay would be entitled to compensation) under laws administered by the Secretary of Veterans Affairs; or a person who was discharged or released from active duty because of a service-connected disability.

A "recently separated veteran" means any veteran during the three-year period beginning on the date of such veteran's discharge or release from active duty in the U.S. military, ground, naval, or air service.

An "active duty wartime or campaign badge veteran" means a veteran who served on active duty in the U.S. military, ground, naval or air service during a war, or in a campaign or expedition for which a campaign badge has been authorized under the laws administered by the Department of Defense.

An "Armed forces service medal veteran" means a veteran who, while serving on active duty in the U.S. military, ground, naval or air service, participated in a United States military operation for which an Armed Forces service medal was awarded pursuant to Executive Order 12985.

Veteran Status

Select...

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## Voluntary Self-Identification of Disability

Form CC-305

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OMB Control Number 1250-0005

Expires 04/30/2026

### Why are you being asked to complete this form?

We are a federal contractor or subcontractor. The law requires us to provide equal employment opportunity to qualified people with disabilities. We have a goal of having at least 7% of our workers as people with disabilities. The law says we must measure our progress towards this goal. To do this, we must ask applicants and employees if they have a disability or have ever had one. People can become disabled, so we need to ask this question at least every five years.

Completing this form is voluntary, and we hope that you will choose to do so. Your answer is confidential. No one who makes hiring decisions will see it. Your decision to complete the form and your answer will not harm you in any way. If you want to learn more about the law or this form, visit the U.S. Department of Labor's Office of Federal Contract Compliance Programs (OFCCP) website at [www.dol.gov/ofccp](http://www.dol.gov/ofccp).

### How do you know if you have a disability?

A disability is a condition that substantially limits one or more of your "major life activities." If you have or have ever had such a condition, you are a person with a disability. **Disabilities include, but are not limited to:**

- Alcohol or other substance use disorder (not currently using drugs illegally)
- Autoimmune disorder, for example, lupus, fibromyalgia, rheumatoid arthritis, HIV/AIDS
- Blind or low vision
- Cancer (past or present)
- Cardiovascular or heart disease

- Celiac disease
- Cerebral palsy
- Deaf or serious difficulty hearing
- Diabetes
- Disfigurement, for example, disfigurement caused by burns, wounds, accidents, or congenital disorders
- Epilepsy or other seizure disorder
- Gastrointestinal disorders, for example, Crohn's Disease, irritable bowel syndrome
- Intellectual or developmental disability
- Mental health conditions, for example, depression, bipolar disorder, anxiety disorder, schizophrenia, PTSD
- Missing limbs or partially missing limbs
- Mobility impairment, benefiting from the use of a wheelchair, scooter, walker, leg brace(s) and/or other supports
- Nervous system condition, for example, migraine headaches, Parkinson's disease, multiple sclerosis (MS)
- Neurodivergence, for example, attention-deficit/hyperactivity disorder (ADHD), autism spectrum disorder, dyslexia, dyspraxia, other learning disabilities
- Partial or complete paralysis (any cause)
- Pulmonary or respiratory conditions, for example, tuberculosis, asthma, emphysema
- Short stature (dwarfism)
- Traumatic brain injury

**Disability Status**

Select...



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Submit application

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